

2019 QUICK START GUIDE

This guide is designed to help you navigate your way through the 2019 Indiana Michigan Power lighting program updates. Please check the website for the latest program information and applications.

INDIANA & MICHIGAN PRESCRIPTIVE PROGRAM

NEW FOR 2019

Prescriptive projects with an estimated incentive greater than \$5,000 require pre-approval.
Revised lighting incentives.

Measures	Inefficient Equipment	Efficient Equipment	Participation Units	Rebate
Lighting	4 lamp T5HO	LED	Fixture (≥30% wattage reduction)	\$24
	6 lamp T5HO			\$50
	8 lamp T5HO			\$40
	T5HO 4ft lamp	LED	Lamp	\$4
	T5 4ft lamp			\$4
	T8 4ft lamp			\$2
	T12 4ft lamp			\$3
	T8 8ft lamp			\$3
	T12 8ft lamp			\$4
	T8 4ft 2 lamp			LED 4ft 1 lamp
	T8 4ft 4 lamp	LED 4ft 2 lamp	\$4	
		LED 4ft 3 lamp	\$6	
	T12 4ft 2 lamp	LED 4ft 1 lamp	\$3	
	T12 4ft 4 lamp	LED 4ft 2 lamp	\$6	
		LED 4ft 3 lamp	\$7	
	T8 8ft 2 lamp	LED fixture (includes 4ft 4 lamp LED)	Fixture	\$16
	T12 8ft 2 lamp			\$24
	T8 2L U-lamp	LED	Fixture/Lamp	\$4
	T12 2L U-lamp			\$7
	T8 4ft 2 lamp	LED light fixture	Fixture	\$5
	T8 4ft 3 lamp			\$8
	T8 4ft 4 lamp			\$12
	T12 4ft 2 lamp			\$6
	T12 4ft 3 lamp			\$15
	T12 4ft 4 lamp			\$20
	Incandescent traffic signal			LED auto traffic signal – 8” or 12” green
		LED auto traffic signal – 8” or 12” yellow		
		LED auto traffic signal – 8” or 12” red		
LED pedestrian signal				
Exit sign – CFL or Incandescent	LED exit sign		\$5	

NEW FOR 2019

CUSTOM PROGRAM

NEW CONSTRUCTION & RETRO-COMMISSIONING

Lighting

Tiered incentive structure

≥ 4,300 annual hours of operation = \$.03/kWh

< 4,300 annual hours of operation = \$.02/kWh

Pre-approval is always required for projects that contain Custom measures.

No changes to non-lighting.

SMALL BUSINESS

DIRECT INSTALL PROGRAM

Incentive Cap

SBDI incentives are capped at 100% of total cost

total cost = material cost + *labor cost

*labor cost = up to 65% of total cost

Per site/company project cap has not changed – (\$3,000 site / \$21,000 company).

No changes to the SBDI per unit incentives.

NEW FOR 2019

PRESCRIPTIVE PROGRAM – Incremental Cost Cap

As a part of the recent changes to the Prescriptive program, take note of the below requirements to receive a Prescriptive incentive:

- Prescriptive measures will be evaluated on an incremental cost basis per application. I&M utilizes a [a] Baseline Material Cost table and the [b] Efficient Material Cost provided on the application to determine the [c] Incremental Material Cost of each prescriptive measure
- Prescriptive measures will be capped at [d] fifty percent (50%) of the Incremental Material Cost

Two examples are shown below. These are for illustrative purposes only:

	[a] Baseline Material Cost	[b] Efficient Material Cost	[c] Incremental Cost ([b] - [a])	[d] 50% of Incremental Cost Cap	[e] Per Unit Incentive	[f] Incremental Cost Incentive
1) Lighting-LED 4ft Lamp Replacing T8 4ft Lamp	\$2.79	\$6.79	\$4.00	\$2.00	\$2.00	\$2.00
2) Lighting-LED Fixture Replacing T8 8ft 2 Lamp	\$15.94	\$35.94	\$20.00	\$10.00	\$16.00	\$10.00

- Example 1 above illustrates that the incremental cost of \$4.00. Fifty percent of the incremental cost is \$2.00. Since the \$2.00 50% of incremental cost is the same as the per unit incentive, the per unit incentive would be paid for this measure.
- Example 2 above illustrates that the incremental cost of \$20.00. Fifty percent of the incremental cost is \$10.00. Since the \$10.00 of the incremental cost is the lower than the per unit incentive, the per unit incentive would be dropped to \$10.00 per unit.

It is recommended to fill out the application to determine the variable incentive based upon 50% of the incremental cost protocol.

- Example 1 above illustrates an incremental material cost of \$4.00. Fifty percent of the incremental material cost is \$2.00. Because fifty percent of the incremental material cost (\$2.00) is equal to the per unit incentive, the per unit incentive is unchanged.
- Example 2 above illustrates an incremental material cost of \$20.00. Fifty percent of the incremental cost is \$10.00. Because fifty percent of the incremental material cost (\$10.00) is lower than the per unit incentive, the per unit incentive is lowered to \$10.00.

Please complete the application to determine the variable incentive based upon the above criteria.

QUESTIONS?



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