



Small Business Direct Install For Michigan Commercial & Industrial Customers

Saving energy and improving your bottom line is quick and easy with the Indiana Michigan Power Small Business Direct Install (SBDI) program for **Michigan** customers. Indiana Michigan Power offers great opportunities for small businesses to quickly install energy efficient upgrades that can make a significant impact on your bottom line. Eligible customers can schedule an on-site energy evaluation to determine the best ways to save. Contact one of our experienced SBDI Trade Allies today to start saving!

Popular Measures:

- Incandescent to LED Lighting
- Fluorescent T12/T8 to LED
- Refrigerated Case Upgrades

Please visit
ElectricIdeas.com/Work



An AEP Company

Eligibility

- Must be a commercial or industrial customer in Indiana Michigan Power's Michigan service territory.
- Demand must be less than 150KW per site.

SBDI Rebate Cap

- \$3,000 per site and \$21,000 per company across all programs.

Lighting fixture measures must be a one for one replacement. All lighting fixtures must be ENERGY STAR®, DLC, CEE listed, or approved by Program staff. See application for more details.

To Participate

- Step 1:** Contact any program approved SBDI Trade Ally or the program at 888-444-9085.
Step 2: Once determined eligible, an SBDI Trade Ally will schedule your on-site energy evaluation to determine appropriate energy efficiency opportunities for your business.
Step 3: Apply for incentive reservation via your SBDI Trade Ally.
Step 4: Install approved upgrades during the evaluation site visit and/or schedule an installation.
Step 5: Take advantage of other highly incentivized energy efficiency upgrades.

Energy efficiency project(s) that have a signed incentive offer on file from the customer will receive their associated rebates and/or incentives upon completion of the project(s) by the terms of the signed incentive offer at completion but no later than November 15, 2019. Funds are limited and paid on a first come, first served basis. Projects submitted after November 15, 2019 will be subject to the incentive levels associated with the 2020 program.

888-444-9085 | IM.EnergyEfficiency@LMCO.com | ElectricIdeas.com/Work

For Michigan Small Businesses

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Measures	Inefficient Equipment	Efficient Equipment	Participation Units	Rebate
Lighting	CFL	LED	Lamp	\$1.25
	4 lamp T5HO		\$45	
	6 lamp T5HO		Fixture (≥30% wattage reduction)	\$90
	8 lamp T5HO		\$135	
	10 lamp T5HO		\$170	
	T8 4ft lamp	LED	Lamp	\$6
	T12 4ft lamp			\$8
	T8 8ft lamp			\$12
	T12 8ft lamp			\$16
	T5 4ft lamp			\$6
	T5HO 4ft lamp			\$10
	T8 8ft 2 lamp	LED fixture (includes 4ft 4 lamp LED)	Fixture	\$24
	T12 8ft 2 lamp			\$32
	T8 2L U-lamp	LED	Fixture/Lamp	\$7.50
	T12 2L U-lamp			\$12
	T8 4ft 2 lamp	LED light fixture	Fixture	\$7
	T8 4ft 3 lamp			\$13
	T8 4ft 4 lamp			\$21
	T12 4ft 2 lamp			\$10
	T12 4ft 3 lamp			\$23
	T12 4ft 4 lamp			\$35
	HID ≤175W – interior			LED – interior
	HID 176W-250W – interior	\$85		
	HID 251W-400W – interior	\$135		
	HID 1000W – interior	\$300		
	HID ≤175W – exterior	LED – exterior	\$70	
	HID 176W-250W – exterior		\$90	
	HID 251W-400W – exterior		\$145	
	HID 1000W – exterior		\$335	
	Incandescent <25W	LED <10W	Lamp	\$4
Incandescent 25-45W	LED ≤12W	\$8.50		
Incandescent 46-65W	LED ≤15W	\$12.50		
Incandescent 66-90W	LED ≤17W	\$16		
Incandescent >90W	LED ≤20W	\$21		
Exit sign – CFL or Incandescent	LED exit sign	Fixture		\$8

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Measures	Inefficient Equipment	Efficient Equipment	Participation Units	Rebate
Sensors	No control	Occupancy sensor ≤500W connected load	Sensor	\$20
		Occupancy sensor >500W connected load		\$30

Measures	Inefficient Equipment	Efficient Equipment	Participation Units	Rebate
Refrigeration	No curtains installed	Strip curtain – cooler	Door	\$60
		Strip curtain – freezer		\$150
	No controls	Anti-sweat heater controls – cooler		\$40
		Anti-sweat heater controls – freezer		\$60
	No auto door closers	Auto door closers – walk-in cooler		\$100
		Auto door closers – walk-in freezer		\$150
	No controls	Floating head pressure controls	Ton	\$60
	Fluorescent case lighting	LED case lighting – cooler	Door	\$45
		LED case lighting – freezer		\$55
	T8 refrigerated space lighting	LED refrigerated space lighting	Linear foot of lamp	\$5.25
	T12 refrigerated space lighting			\$3.25
	No control	Refrigerated vending machine control	Machine	\$80
		Snack vending machine control		\$40
	No control	Motion Sensors on LED Cases	Door	\$10
No ECM	Commercial Electronically commutated motors (ECM) – cooler	Motor	\$45	
	Commercial ECM – freezer		\$60	
No control	Evaporator fan – evaporator fan controls added to shaded pole or PSC fan motors	Fan	\$80	

Contact a Trade Ally below to help you determine appropriate energy efficiency opportunities for your business. A Trade Ally will install your upgrades and apply for rebates.

SBDI Trade Ally Companies	Phone Number
AC-DC Lighting & Electrical	260-388-5988
Ari Energy and Lighting Consultants	574-703-7731
Edge Systems Group	317-548-5355
Electreus	906-440-6660
Hi-Tech Electric Company	269-323-1111
Light Werks Off Road	248-974-5725
Meekhof Electric	616-669-1876
Midstates Energy Solutions, LLC	260-249-4446
MIEBS	269-312-5484
Orion Lighting Solutions	574-293-5800
Webster Electric, Inc.	269-388-3110
Wolverine Electrical	269-683-4850