



Prescriptive Rebate Program

For Michigan Commercial & Industrial Customers

The Prescriptive program makes it easy for Indiana Michigan Power's **Michigan customers** to complete an energy saving project. This program offers cash rebates paid per unit installed (up to 50% of the incremental cost) to help offset the cost of the project. View the list of predetermined energy efficient measures and find out what works best for you. With so many options available, you're sure to find energy savings! If you don't see what you're looking for on our Prescriptive list, your project may be eligible for the Custom Incentives program.

Eligibility

- Must be a commercial or industrial customer in Indiana Michigan Power's Michigan service territory.
- Projects with an estimated rebate over \$5,000 require pre-approval before purchasing or installing.

Lighting fixture measures must be a one for one replacement. All lighting fixtures must be ENERGY STAR®, DLC, CEE listed, or approved by Program staff. See application for more details.

To Participate

Step 1: Review the list of energy efficiency measures.

Step 2: Purchase and install your energy efficiency equipment.

Step 3: Submit your application and supporting documentation: W-9, invoice, spec sheet, tax exemption form (if applicable).

Deadline Information:

Energy efficiency project(s) that have a signed incentive offer on file from the customer will receive their associated rebates and/or incentives upon completion of the project(s) by the terms of the signed incentive offer at completion but no later than November 13, 2020. Funds are limited and paid on a first come, first served basis. Projects submitted after November 13, 2020 will be subject to the incentive levels associated with the 2021 programs.

Prescriptive Rebate Cap

- \$50,000 per site and \$100,000 per company per program year – across all programs.

Popular Measures:

- Heat Pumps
- Air Conditioning
- Geothermal
- Refrigeration
- Lighting

Please visit
[ElectricIdeas.com/Work](https://www.electricideas.com/work)



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Lighting			
Existing Equipment	Efficient Equipment	Participation Units	Max Incentive Per Unit*
T12 4ft Lamp	LED Lamp	Lamp	\$1
T8 4ft Lamp			
T8HO 4ft Lamp			
T5HO 4ft Lamp			
T12 2L U-Lamp	LED Fixture - 2X2	Fixture	\$5
T8 2L U-Lamp			
T12 4ft 3 Lamp	LED Fixture - 2X4	Fixture	\$8
T12 4ft 4 Lamp			\$12
T12 4ft 6 Lamp			\$20
T12 4ft 8 Lamp			\$9
T12 4ft 10 Lamp			\$45
T8 4ft 3 Lamp			\$8
T8 4ft 4 Lamp			\$12
T8 4ft 6 Lamp			\$20
T8 4ft 8 Lamp			\$9
T8 4ft 10 Lamp			\$45
Streetlight Fixture HID ≤ 175W	LED Fixture - Exterior	Fixture	\$30
Streetlight Fixture HID 176W-250W			\$40
Streetlight Fixture HID 251W-400W			\$50
Incandescent - MR16	LED Lamp - MR16	Lamp	\$1
HID ≤ 175W - Exterior	LED Fixture - Exterior	Fixture	\$15
HID 176W-250W - Exterior			\$45
HID 1000W - Exterior			\$10
HID 1500W - Exterior			\$25
HID 175W - Interior	LED ≤ 52W Lamp - Interior	Lamp	\$17
HID 250W - Interior	LED Lamp - Interior		\$23
HID 400W - Interior			\$45
Incandescent Signal	LED Auto Traffic Signal - 8" or 12" Green	Fixture	\$13
	LED Auto Traffic Signal - 8" or 12" Yellow		
	LED Auto Traffic Signal - 8" or 12" Red		
	LED Pedestrian Signal		
CFL or Incandescent Exit Sign	LED Exit Sign (Retrofit Lamp Kit)		\$8

Motors / Building Controls			
Inefficient Equipment	Efficient Equipment	Participation Units	Max Incentive Per Unit*
No Control	VFD added to 1-20 HP Chilled Water	HP	\$80
	VFD added to 1-20 HP Heated Water		\$90
	VFD added to 1-20 HP HVAC Fans		\$60
Standard Efficiency Pump/Motor Combination	VFD added to 1-20 HP Process Pump/Motor		\$50
No Control	Building Controls - Energy Information System (+Basic Control) (EIS)	1,000 Sq. Ft.	\$31
	Building Controls - Building Automation System (HVAC Control Strategy) (BAS)		\$104

Refrigeration

Inefficient Equipment	Efficient Equipment	Participation Units	Max Incentive Per Unit*
Non ENERGY STAR Refrigerator	ENERGY STAR Commercial Glass Door Refrigerators <15 ft³	Refrigerator	\$15
	ENERGY STAR Commercial Glass Door Refrigerators 15-30 ft³		\$25
	ENERGY STAR Commercial Glass Door Refrigerators 30-50 ft³		\$40
	ENERGY STAR Commercial Glass Door Refrigerators >50 ft³		\$50
	ENERGY STAR Commercial Solid Door Refrigerators <15 ft³		\$15
	ENERGY STAR Commercial Solid Door Refrigerators 15-30 ft³		\$25
	ENERGY STAR Commercial Solid Door Refrigerators 30-50 ft³		\$40
	ENERGY STAR Commercial Solid Door Refrigerators >50 ft³		\$50
Non ENERGY STAR Freezer	ENERGY STAR Commercial Glass Door Freezers <15 ft³	Freezer	\$25
	ENERGY STAR Commercial Glass Door Freezers 15-30 ft³		\$50
	ENERGY STAR Commercial Glass Door Freezers 30-50 ft³		\$75
	ENERGY STAR Commercial Glass Door Freezers >50 ft³		\$125
	ENERGY STAR Commercial Solid Door Freezers <15 ft³		\$25
	ENERGY STAR Commercial Solid Door Freezers 15-30 ft³		\$50
	ENERGY STAR Commercial Solid Door Freezers 30-50 ft³		\$75
	ENERGY STAR Commercial Solid Door Freezers >50 ft³		\$125
Low Temp Reach-In Cases w/o Doors	Refrigeration Case Door Retrofits Add Doors to Open Cases	Door	\$150
Standard Heated Door with No Controls	Anti-Sweat Heater Controls - Low Temp Case, Walk-In, Reach-In, & Coffin		\$25
Door with Manual Closer	Auto Door Closers - Walk-In Cooler		\$13
	Auto Door Closers - Walk-In Freezer		
	Auto Door Closers - Reach-In Cooler		
Low Efficiency Shaded Pole or PSC Motor	Commercial ECM Cooler Motors	Motor	\$35
	Commercial ECM Freezer Motors		
No Control	Evaporator Fan - Install Controls on Shaded Pole or PSC Fan Controls	Fan	\$45
Constant or Manual Head Pressure Control	Floating Head Pressure Controls - Adds FHPC	Ton	\$20
	Floating Head Pressure Controls - Adds FSFC		
No Covers	Night Covers - Vertical or Horizontal	Per Case	\$10

Sensors

Inefficient Equipment	Efficient Equipment	Participation Units	Max Incentive Per Unit*
No control	Occupancy sensor ≤500W connected load	Sensor	\$15
	Occupancy sensor >500W connected load		\$25

Commercial Kitchen Equipment

Inefficient Equipment	Efficient Equipment	Participation Units	Max Incentive Per Unit*
Non ENERGY STAR Fryer	ENERGY STAR Commercial Fryer	Fryer	\$75
Non ENERGY STAR Holding Cabinet	ENERGY STAR Commercial Hot Holding Cabinets Full Size	Cabinet	\$75
	ENERGY STAR Commercial Hot Holding Cabinets Three Quarter Size		\$125
Non ENERGY STAR Steam Cooker	ENERGY STAR Commercial Steam Cookers 3 Pan	Steam Cooker	\$100
	ENERGY STAR Commercial Steam Cookers 4 Pan		\$350
	ENERGY STAR Commercial Steam Cookers 5 Pan		\$400
	ENERGY STAR Commercial Steam Cookers 6 Pan		\$550
Non ENERGY STAR Dishwasher	ENERGY STAR Commercial Dishwasher – Door Type, High Temp	Dishwasher	\$375
	ENERGY STAR Commercial Dishwasher – Door Type, Low Temp		
	ENERGY STAR Commercial Dishwasher – Multi Tank Conveyor, High Temp		\$500
	ENERGY STAR Commercial Dishwasher – Multi Tank Conveyor, Low Temp		
	ENERGY STAR Commercial Dishwasher – Single Tank Conveyor, High Temp		\$1,000
	ENERGY STAR Commercial Dishwasher – Single Tank Conveyor, Low Temp		
	ENERGY STAR Commercial Dishwasher – Under Counter, High Temp		\$25
	ENERGY STAR Commercial Dishwasher – Under Counter, Low Temp		\$60

HVAC & Motor Controls

Efficient Equipment	Baseline Conditions				Participation Units	Max Incentive Per Unit*
Air Source Heat Pump (ASHP) <65 kBtuh	SEER	13	HSPF	7.7	\$ / SEER improvement / ton	\$10
ASHP ≥65 kBtuh & <135 kBtuh	EER	11	COP	3.3		\$15
ASHP ≥135 kBtuh & <240 kBtuh	EER	10.8	COP	3.2	\$ / EER improvement / ton	\$20
ASHP ≥240 kBtuh	EER	9.8	COP	3.2		\$25

Efficient Equipment	Baseline Conditions				Participation Units	Max Incentive Per Unit*
Direct Expansion (DX) Unit <65 kBtuh	SEER	13	EER	11.18	\$ / SEER improvement / ton	\$7
DX Unit ≥65 kBtuh & <135 kBtuh	IEER	11.2	EER	11		\$8.50
DX Unit ≥135 kBtuh & <240 kBtuh	IEER	11	EER	10.8	\$ / IEER improvement / ton	\$10
DX Unit ≥240 kBtuh & <760 kBtuh	IEER	9.9	EER	9.8		\$12
DX Unit ≥ 760 kBtuh	IEER	9.6	EER	9.5		\$14

Efficient Equipment	Baseline Conditions				Participation Units	Max Incentive Per Unit*
Water Source Heat Pump (WSHP) <17 kBtuh	EER	11.2	COP	4.2	\$ / EER improvement / ton	\$10
WSHP ≥17 kBtuh & <135 kBtuh	EER	12	COP	4.2		\$15
Ground Water Source HP <135 kBtuh	EER	16.2	COP	3.6		
Ground Source Heat Pump (GSHP) <135 kBtuh	EER	13.4	COP	3.1		

Funds are limited and paid on a first come, first served basis. Projects submitted after November 13, 2020 will be subject to the incentive levels associated with the 2021 program.

* See below for Measure Qualification Requirements

Measure Qualification Requirements

As a part of the recent changes to the Michigan programs, please take note of the below requirements to receive a prescriptive incentive:

Indiana Michigan Power Incremental Cost Test

- Prescriptive measures are evaluated on an incremental cost basis per measure. I&M utilizes a **[a]** baseline material cost table and the **[b]** efficient material cost provided on the application to determine the **[c]** incremental material cost of each prescriptive measure.
- Prescriptive measures are capped at **[d]** fifty percent (50%) of the incremental material cost.
- Three examples are shown below. These are for illustrative purposes only.

	[a] Baseline Material Cost	[b] Efficient Material Cost	[c] Incremental Cost ([b] - [a])	[d] 50% of Incremental Cost Cap	[e] Per unit Incentive	[f] Incremental Cost Incentive
1) T8 4ft 6 Lamp to LED Fixture – 2X4	\$104.00	\$135.00	\$31.00	\$15.50	\$20.00	\$15.50
2) Replace 400W HID to LED (Retrofit Kit) Interior	\$10.00	\$100.00	\$90.00	\$45.00	\$23.00	\$23.00
3) Replace Exterior Area Lighting Fixture 176W - 250W HID to LED	\$155.00	\$120.00	(\$35.00)	\$0.00	\$45.00	\$0.00

- **Example 1** above illustrates an incremental cost of \$31.00. Fifty percent of the incremental cost is \$15.50. Because \$15.50 (50% of incremental cost) is lower than the per unit incentive, the per unit incentive would be paid at fifty percent of the incremental cost or \$15.50.
- **Example 2** above illustrates an incremental cost of \$90.00. Fifty percent of the incremental cost is \$45.00. Because \$45.00 (50% of the incremental cost) is higher than the per unit incentive, the per unit incentive would be paid at \$23.00.
- **Example 3** above illustrates an incremental cost of -\$35.00. Fifty percent of the incremental cost is negative or \$0.00. Because -\$35.00 (50% of the incremental cost) is negative, this measure would not qualify for an incentive.

It is recommended to fill out the application to determine the variable incentive based upon 50% of the incremental cost protocol. Please complete the application to determine the variable incentive based upon the above criteria.



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For more information on this program, contact us at **888-444-9085**
or by email at **SaveEnergyAtWork@aep.com**.